

# PPC Insulators – Price Increase Announcement

February 6th, 2019

Dear Valued Customers,

At PPC Insulators Group, we work hard to deliver products of the highest quality and availability for all customers all over the world.

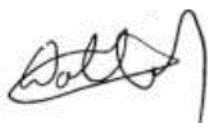
One of the core benefits of our insulators is their extraordinary strength, which is driven by the high content of alumina in the C130 body mass used in PPC production. Despite the steadily increasing price of the raw materials, especially alumina, we decided to keep our current verified formulas that have endured the test of time.

However, with sharply raised costs related to raw materials, energy and gas, PPC decided to reflect the growth of all outlined variable costs into a price increase of our products. Please, take this information as the signal, that depending on product type and project, prices will be increased by 7 to 9%. Price amendments will be applied for new quotations, effective immediately. Running frame contracts are not influenced by this price increase.

PPC endeavors to keep the reputation of being a manufacturer that provides the highest possible value within the electrical insulators industry. We appreciate your continued support and thank you for your confidence.

Should you have any questions, feel free to contact our local Sales Representatives for more details.

Yours Sincerely,



Wolfgang Welsch

Global Sales and Marketing Director

